

USDA BROILER MARKET NEWS REPORT

SSN 1522-0567

MONDAY JANUARY 10, 2000 VOL. 47 NO. 04

U.S. Department of Agriculture

Agricultural Marketing Service

COMPOSITE

Poultry Programs

Market News Branch

NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices were unchanged in the West, unchanged to lower elsewhere. Trade sentiment was barely steady to weak. Demand was no better than fair and competitively priced to aid movement. Supplies were adequate to ample. In the parts structure, wings were good balanced to tight and well cleared. Other items were more than sufficient for generally light demand. In production areas, live supplies were moderate. Weights were mixed, mostly desirable to heavy.

<u>Final report</u> of prices negotiated for trucklot sales of ready-to-cook broiler/fryers delivered to first receivers at major market areas week of 1/10-01/15/00 (cents per lb)

LÍC COADE A

| | U | COM | POSITE | | |
|---------------|-----------------|----------------------|--------------|------------|--------------|
| | (Includes b | oranded _l | oroduct) | | |
| <u>AREAS</u> | MAJORITY | WTD | LOADS | WTD | LOADS |
| | | <u>AVG</u> | | <u>AVG</u> | |
| Bos/New Eng | 47.50-50.00 | 49.72 | 18 | 53.61 | 27 |
| Chicago | 45.00-48.00 | 47.69 | 48 | 50.45 | 81 |
| Cincinnati | TFEWR | _ | _ | 57.97 | 31 |
| Cleveland | TFEWR | _ | _ | 59.25 | 12 |
| Denver | 63.50 | 63.38 | 17 | 63.19 | 25 |
| Detroit | 46.00-49.00 | 50.64 | 11 | 52.46 | 41 |
| Los Angeles | 64.00 | 63.18 | 58 | 60.74 | 140 |
| New York | 44.00-53.00 | 49.93 | 43 | 56.32 | 84 |
| Philadelphia | 45.00-51.00 | 45.73 | 11 | 49.95 | 29 |
| Pittsburgh | 49.00-49.50 | 49.60 | 10 | 55.63 | 60 |
| St. Louis | 47.00-47.25 | 47.07 | 19 | 49.97 | 43 |
| San Francisco | 64.50 | 63.81 | 29 | 64.16 | 84 |

Composite 12 City Weighted Average

| Loads | 01/10/00 | Change/Last W | /k 01/03/00 | 01/11/99 |
|-------|----------|---------------|-------------|----------|
| 657 | 56.51 | -1.55 | 58.06 | 59.68 |

WOG BROILERS (without giblets) - prices paid per lb delvd to first receivers in trucklot and less than trucklot quantities.

| REGIONS | Majority | Wtd Avg | Loads |
|---------|-------------|---------|-------|
| East | 54.00-56.00 | 55.31 | 40 |
| Central | 50.00-56.00 | 53.56 | 57 |
| West | 47.00-65.50 | 59.01 | 52 |

Southeast Area FOB Dock Equivalent

Mississippi 57.00-59.00 57.96 81

GEORGIA F.O.B. DOCK PRICES The Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 58.50 cents based on icepacked USDA grade "A" sized 2 1/2 to 3 pound birds.

| packed USDA grade | "A" sized 2 1/2 to 3 | pound birds. |
|-----------------------|----------------------|----------------------------|
| | | MONDAY FINAL WTD AVG |
| <u>LOADS</u> | RANGE | FOB DOCK OR EQUIVALENT |
| 1,154 | 45.00-61.00 | 57.08 |
| The Georgia f.o.b. do | ock confirmed final | weighted average prices on |
| ice pack parts: | WTD AVG | VOLUME |
| ITEM (CENTS | PER POUND) | (000 POUNDS) |
| BREASTS - B/S | 132.50 | 4,119 |
| BREASTS - WHOLE | 66.00 | 2,100 |
| THIGH MEAT - B/S | 72.50 | 616 |
| LEG QUARTERS | 19.50 | 8,850 |
| WINGS | 78.50 | 3,034 |
| THIS INFORMATION | IS SUPPLIED BY | THE GEORGIA |

DEPARTMENT OF AGRICULTURE'S POULTRY MARKET NEWS SERVICE.

NORTHEAST REGION BROILER/FRYERS Trucklot buying interest on ready-to-cook whole fryers was slow. Offerings were generally ample and being sold at heavy discounts. Movement into retail and distributive channels was light and optimism was practically nonexistent. The market tone was weak. In the parts market, supplies were more than adequate for immediate needs. Trade sentiment was steady at best.

SOUTHERN REGION BROILER/FRYERS Trade sentiment was barely steady to weak. Demand was light to fair. Supplies were fully sufficient and competitively priced stimulate buyer interest. Food service was fair to moderate. In the parts structure, wings were close balance to tight. All other items were at least adequate and readily available for the light demand. In production areas, live supplies were moderate with weights desirable to heavy.

WESTERN REGION BROILER/FRYERS The final majority prices were unchanged. Trading on whole-body product at generally unchanged prices with WOGs unchanged to sharply lower. Trade sentiment was barely steady. Offerings were ample for current trade needs. Sharp discounts reported for surplus product. Demand by stores improved for California grown product where features were planned otherwise light. Demand by restaurants fairly good overall best by fast food. Dealers reported overall satisfactory weekend clearances. The Los Angeles negoitated WOG average was down 6.08 from last Monday, at 48.18, with the reported volume at 26 loads up 8 percent.

MIDWEST REGION BROILER/FRYERS Final majority prices for this week's trading were lower into all areas, except Ohio reporting TFEWR from last Monday's final. Whole fryer trade sentiment was barely steady to weak. Offerings were fully adequate to heavy for the limited and selective buyer interest. All areas noted retail and food service movement as generally slow, instances fair to good. Floor stocks were in a full range, weights desirable. Parts trading was fair to fairly good on wings, balance of parts trading very light to moderate. Supplies were at least adequate on all items. Trade sentiment was fully steady on wings, balance barely steady at best.

DELMARVA BROILER/FRYERS Movement of ready-to-cook whole birds was light to fair at best. Seller offerings were ample. Live supplies remained at least moderate; weights were mixed in a full range of light to heavy. Processing schedules were moderately heavy for today and some operations that were planned for the past Saturday were either cancelled or reduced. Less than trucklot asking prices were 2 cents lower at 50 to 62 cents. Trade sentiment was both cautious and no better than steady. In the parts complex, bone-in and boneless skinless breasts were less freely offered, but remained ample. Leg quarters were in decent balance. Wings were adequate.

*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERYINCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA

| | BRANDED U.S. GRADE A |
|---------------------------|----------------------|
| RANGE | 51-67 |
| WEIGHTED AVERAGE | 55.38 |
| NO. OF BOXES | 10,853 |
| *6 of 8 plants reporting. | |

NORTHEAST BROILER/FRYER PARTS Trucklot buying activity showed some signs of improvement as the week began, however, most dealers remained cautious. Offerings were adequate to fully adequate for immediate trade needs. Movement into retail and distributive outlets was fair at best. Many ads featured boneless, skinless breasts to stimulate buyer interest. The market tone was steady at best.

PRICES PAID PER POUND, ICE PACKED AND CO2 PACKED BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT AND TRUCKLOT QUANTITIES.

| | CURRENT NEG | WTD | |
|-----------------------|--------------------|------------|-----------|
| <u>ITEM</u> | TRADING* | AVG** | VOL/LBS |
| BREAST - B/S | 125-130 | 125.98 | 469,200 |
| TENDERLOINS | 125 | 124.29 | 87,000 |
| BREAST - WITH RIBS | 50-51 | 58.01 | 192,760 |
| BREAST - LINE RUN | 50 | 50.60 | 240,520 |
| LEGS | 26-27 | 31.28 | 265,160 |
| LEG QUARTERS (BULK) | 16-17 | 18.83 | 371,998 |
| DRUMSTICKS | 34-35 | 33.72 | 80,550 |
| THIGHS | 21-22 | 26.36 | 110,840 |
| B/S THIGHS | 70-71 | 75.26 | 24,280 |
| WINGS (WHOLE) | 75-76 | 82.86 | 208,240 |
| BACKS AND NECKS (STR | IPPED) 10-12 | 12.00 | 47,560 |
| LIVERS (5 POUND TUBS) | 35-40 | 31.75 | 57,600 |
| GIZZARDS (HEARTS) | 55-60 | 64.86 | 70,920 |
| INCLUDES NEW YORK CI | TY METROPOLI | TAN AREA, | NORTHERN |
| NEW JERSEY, MASSACHU | JSETTS, CONN | ECTICUT, R | HODE |
| ISLAND, AND PENNSYLVA | ANIA (NORTHE | AST OF HAR | RISBURG). |

* TODAY'S NEGOTIATED SALES AS OF 11:30 A.M.

** WEIGHTED AVERAGE PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

ARKANSAS BROILER/FRYER PARTS

F.O.B. DOCK OR EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

| POUNDS | | | WTD |
|--------------|---|--|--|
| <u>(000)</u> | RANGE | MAJORITY | AVG |
| 631 | 112.00-168.00 | 125 | 128.49 |
| 141 | 125.00-177.00 | - | 137.32 |
| 440 | 50.00-54.00 | 54 | 53.64 |
| 640 | 44.00-57.00 | - | 50.31 |
| N | O TRADING REF | ORTED | |
| <) 354 | 16.00-18.00 | 16-17 | 16.76 |
| 2,288 | 18.25-19.00 | 18.25 | 18.28 |
| 208 | 67.00-75.00 | 74-75 | 73.84 |
| N | O TRADING REF | ORTED | |
| N | O TRADING REF | PORTED | |
| | (000) 631 141 440 640 N (3) 354 2,288 208 | (000) RANGE 631 112.00-168.00 141 125.00-177.00 440 50.00-54.00 640 44.00-57.00 NO TRADING REF () 354 16.00-18.00 2,288 18.25-19.00 208 67.00-75.00 NO TRADING REF | (000) RANGE MAJORITY 631 112.00-168.00 125 141 125.00-177.00 - 440 50.00-54.00 54 640 44.00-57.00 - NO TRADING REPORTED () 354 16.00-18.00 16-17 2,288 18.25-19.00 18.25 |

ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

| <u>ESTIMATE</u> | <u>ACTUAL</u> | AVG WTS | <u>ACTUAL</u> | <u>AVG WTS</u> |
|-----------------|--|---|---|--|
| 01/10 | 01/06 | 01/06 | 01/03 | 12/30 |
| 3,896 | 3,529 | 5.10 | 2,499 | 5.13 |
| 5,186 | 5,138 | 4.87 | 4,530 | 4.84 |
| 2,400 | 2,413 | 5.10 | 2,453 | 5.15 |
| 2,008 | 2,080 | 4.39 | 1,682 | 4.32 |
| 2,778 | 2,746 | 4.98 | 2,658 | 4.92 |
| 2,623 | 2,551 | 5.80 | 2,484 | 5.72 |
| 2,222 | 2,223 | 4.72 | 2,223 | 4.74 |
| 21,113 | 20,680 | 5.00 | 18,529 | 4.99 |
| 21,113(A) | | | 18,529(| 4) |
| | 01/10 3,896 5,186 2,400 2,008 2,778 2,623 2,222 21,113 | 01/10 01/06 3,896 3,529 5,186 5,138 2,400 2,413 2,008 2,080 2,778 2,746 2,623 2,551 2,222 2,223 21,113 20,680 | 01/10 01/06 01/06 3,896 3,529 5.10 5,186 5,138 4.87 2,400 2,413 5.10 2,008 2,080 4.39 2,778 2,746 4.98 2,623 2,551 5.80 2,222 2,223 4.72 21,113 20,680 5.00 | 01/10 01/06 01/06 01/06 01/03 3,896 3,529 5.10 2,499 5,186 5,138 4.87 4,530 2,400 2,413 5.10 2,453 2,008 2,080 4.39 1,682 2,778 2,746 4.98 2,658 2,623 2,551 5.80 2,484 2,222 2,223 4.72 2,223 21,113 20,680 5.00 18,529 |

(A) Weekly cumulative for states listed above.

Broiler-fryer slaughter under federal inspection for 10-Jan 1999 is estimated to be 31,587,000 up 13.60 percent from a week ago and up 2.92 percent from a year ago.

(Last week 27,805,000, last year 30,691,000)

| SOUTHERN STATES BROILER/FRYER PARTS F.O.B. DOCK OR | |
|---|-----|
| EQUIVALENT, ICED OR CO2 PACKED, PRICES SHOWN ARE D | PΑΥ |
| OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIA- | |
| TIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, | |
| CENTS PER POUND. POUNDS | WTI |

| 00 00 | | • | | |
|---------------------|-------|---------------|-----------------|--------|
| <u>ITEM</u> | (000) | RANGE | MAJORITY | AVG |
| BREAST - B/S | 520 | 112.00-164.00 | 125 | 127.15 |
| TENDERLOINS | 180 | 125.00-200.00 | 125-130 | 158.33 |
| BREAST - LINE RUN | - | TOO FEW TO RE | PORT | |
| FRONT HALVES | 80 | 49.00-52.00 | - | 50.50 |
| LEGS | 46 | 27.00-34.00 | 27-28 | 27.91 |
| LEG QUARTERS (BULK) | 259 | 15.75-19.00 | 15.75-16.5 | 16.18 |
| LEG QUARTERS (4/10) | 1,061 | 17.50-21.00 | 20 | 19.77 |
| WINGS (WHOLE) | 86 | 75.00-78.00 | - | 76.60 |
| WINGS (CUT) | 506 | 85.00-95.00 | 90-92 | 89.86 |
| DRUMSTICKS | - | TOO FEW TO RE | PORT | |
| THIGHS | - | TOO FEW TO RE | PORT | |
| B/S THIGHS | - | TOO FEW TO RE | PORT | |
| ****** | | | ***** | ***** |

WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING FOR JANUARY 10, 2000 — F.O.B. DOCK.

| | TODAY'S | 5-DAY |
|---------------|----------------|----------------|
| RANGE | AVERAGE | AVERAGE |
| 32.00 - 35.50 | 33.34 | 34.07 |

The Index is intended solely as an indicator of values for commoditytype product and does not represent industry's willingness to sell or ability to buy.

MIDWEST REGION PARTS PRICES PER LB., ICE-PACKED POOL TRUCKLOT AND TRUCKLOT QUANTITIES DELIVERED TO IL, IN, IA, KS, MI, MN, MO, NE, ND, OH, SD, AND WI WEEK OF 01/10-01/14/00

| | Frice Fer Lb. | WOSHY |
|------------------------|-------------------|-----------------|
| BREAST - B/S | 115.00 - 134.00 | 120.00 - 125.00 |
| BREAST - LINE RUN | 53.00 - 65.00 | 53.00 - 59.00 |
| LEGS | 29.00 - 36.00 | 29.00 |
| LEG QUARTERS (BULK) | 16.00 - 25.00 | 17.00 - 18.00 |
| DRUMSTICKS | 30.00 - 45.00 | 30.00 - 32.00 |
| WINGS (WHOLE) | 71.00 - 80.00 | 75.00 - 78.00 |
| BACKS AND NECKS (STRIP | PED)12.00 - 20.00 | - |
| LIVERS (5 POUND TUBS) | 25.00 - 32.50 | - |
| GIZZARDS (HEARTS) | 35.00 - 48.00 | - |
| - | | |

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY, DELIVERED TO RESTAURANTS AND INSTITUTIONS

| | RANGE |
|----------------------------------|---------|
| WOGS 2# & UP - WHOLE | 76-91 |
| WOGS 2# & UP - CUT UP 8&9 PIECES | 79-97 |
| FROZEN HENS 5# & UP | 86-93 |
| FROZEN DUCKS | 135-149 |
| FROZEN SOLIABS | 589 |

DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA) FRESH FRYERS 78-82

| . ILEGITI ILIC | |
|------------------|-------|
| ROASTERS 4# & UP | 80-90 |
| HENS UNDER 5# | |
| HENS OVER 5# | 79-88 |
| DUCKS | 125 |
| RABBITS-WHOLE | 309 |
| RABBITS-CUT UP | 326 |

SAN FRANCISCO PROCESSED POULTRY

| DELIVERED TO RESTAURANTS AND INSTITUTIONS | | | | |
|---|----------|---------|--|--|
| FRESH FRYERS | DRY PACK | 104 | | |
| | ICE PACK | 92-98 | | |
| ROASTERS 4# & UP | ICE PACK | 104-107 | | |
| | DRY PACK | 112 | | |
| HENS OVER 5# | DRY PACK | 98 | | |
| | ICE PACK | 91 | | |
| DUCKS | | 149-162 | | |

EASTERN REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 07-JAN-00

CHICKEN PRICES

-----FROZEN------FRESH-----FAT FOB DELIVERED FOB DELIVERED CONTENT DOCK DOCK 15% OR LESS 20.00 20.00 17.00 RANGE WTD AVERAGE 20.00 20.00 17.00 368,000 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS

14.81 18.00-19.00 16.00 RANGE WTD AVERAGE 14.81 18.11 16.00

627,000 pounds, this includes 372,000 pounds for export shipment.

15-20%

RANGE 14.25-14.50 - 11.00-12.00 14.00-15.00 WTD AVERAGE 14.27 11.57 14.18 601.000 pounds, this includes 400.000 pounds for export shipment.

20% OR MORE

RANGE WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: CT, DE, FL, GA, MA, MD, ME, NC,NH, NJ, NY, PA, RI, SC, VA, VT, WV

SOUTH CENTRAL HEAVY LIVE HEN REPORT Prices were lower compared to the past week. Demand was light to moderate for fully adequate offerings of spent hens. Finished sales were slow with current schedules adequate for needs. Trade sentiment was no better than steady.

HEAVY TYPE HENS (7 POUNDS AND UP) * FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 10-JAN-00

> RANGE **MAJORITY**

AVG AT FARM BUYER LOADING 8-19.5 11.49 8.5-12 * WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

CENTRAL REGION PRICES NEGOTIATED FOR MECHANICALLY SEPARATED CHICKEN IN TRUCKLOT AND LESS THAN TRUCKLOT VOLUMES, CENTS PER POUND FOR DELIVERY WITHIN TWO WEEKS. 07-JAN-00

CHICKEN PRICES

-----FROZEN----------FRESH-----FAT FOB DELIVERED FOB DELIVERED

CONTENT DOCK DOCK

15% OR LESS

RANGE

WTD AVERAGE

0 pounds, this includes 0 pounds for export shipment.

CHICKEN PRICES, WITH ADDED SKIN

15% OR LESS

17.00-20.00 RANGE 20.00 14.00 WTD AVERAGE 18.50 20.00 14.00

183,600 pounds, this includes 0 pounds for export shipment.

15-20%

RANGE 14.00-16.00 17.00-19.00 10.00-13.00 12.00-14.75 15.00 WTD AVERAGE 18.00 11.43 13.03 1,674,800 pounds, this includes 326,400 pounds for export

shipment. 20% OR MORE

RANGE 25.00

WTD AVERAGE 25.00

20,400 pounds, this includes 0 pounds for export shipment.

* INCLUDES THE FOLLOWING STATES: AL, AR, IA, IL, IN, KS, KY, LA, MI, MN, MO, MS, ND, NE, OK, OH, SD, TN, TX, WI

SOUTHEAST HEAVY LIVE HEN REPORT Majority price were unchanged to slightly lower when compared to a week earlier. Demand was at least moderate for reduced but adequate offerings. Processing schedules were normal. The undertone was generally steady. HEAVY TYPE HENS (7 POUNDS AND UP) *

FINAL PRICE, CENTS PER LB., GENERALLY FOR SLAUGHTER THE WEEK OF 10-JAN-00

WTD

RANGE MAJORITY AVG AT FARM BUYER LOADING 8-16.5 9.28 8-10 AT FARM PRODUCER LOADING TOO FEW TO REPORT TOO FEW TO REPORT **FOB PLANT**

* WEIGHTS UNDER 7 LBS. SUBJECT TO DISCOUNT.

USDA, AMS, POULTRY PROGRAMS, **POULTRY MARKET NEWS OFFICES**

WTD

| Washington, DC | Voice | (202)720-6911 | Grover T. Hunter |
|----------------|----------|---------------|---------------------|
| | Fax | (202)720-2403 | (Chief) |
| Atlanta, GA | Voice | (404)562-5850 | Johnny Freeman |
| | Fax | (404)562-5875 | (Officer-In-Charge) |
| | Recorded | (404)562-5856 | |
| Jackson, MS | Voice | (601)965-4662 | Gary Brown |
| | Fax | (601)965-4661 | (Officer-In-Charge) |
| Des Moines, IA | Voice | (515)284-4471 | Mary L. Adkins |
| | Fax | (515)284-4468 | (Officer-In-Charge) |
| | Recorded | (515)284-4545 | |
| Bell, CA | Voice | (323)269-4154 | Jim Derby |
| | Fax | (323)269-5926 | (Officer-In-Charge) |
| | Recorded | (323)260-4676 | |